



COUNTY OF MONROE INDUSTRIAL DEVELOPMENT AGENCY

**AGENDA – AGENCY MEETING OF FEBRUARY 15, 2011
EBENEZER WATTS CONFERENCE CENTER– 12:00 NOON**

1. Call meeting to order
2. Pledge of Allegiance
3. Public Comments
4. Loewke Brill Report
5. Applications:

**Cody Gate Services, Inc. (Sales Tax Exemption Only)
713 Santa Cruz Avenue – Suite 2
Menlo Park, CA 94025**

**Tenants & Project Address: Intrinsic Materials
Omni-ID
Quintel**

**1100 Ridgeway Avenue Building 320
Rochester, New York 14615**

Cody Gate Ventures, a venture capital firm, with three companies in its portfolio has selected to expand into Building 320 at Eastman Business Park located in the Town of Greece and the City of Rochester. The three companies are Intrinsic Materials Inc., Quintel USA, Inc., and Omni-ID USA, Inc. will initially lease 20,000 square feet and plan to grow to 70,000 square feet over 3 years. They will combine to hire 164 full-time employees who will specialize in research, development, and manufacturing of advanced technology over 3 years. Cody Gates plans to spend approximately \$8 million on renovations, \$11 million on production equipment and \$4 million on non-manufacturing equipment.

Intrinsic Materials is a leading advanced materials company that generates valuable solutions to unmet needs in the advanced metals and health and wellness industries, is bringing its research and development and manufacturing operations to Rochester. Intrinsic will hire 101 full-time employees.

Quintel (www.quintelsolutions.com), a provider of next generation antenna systems for mobile networks, is creating an additional research and development operation in Rochester. Quintel will hire 45 full-time employees.

Omni-ID (www.omni-id.com), a provider of high performance radio frequency identification (RFID) technology that excels in reliability for any application, including harsh environments such as on, off, and near metals and liquids, is bringing its research and development operation to Rochester. Omni-ID will hire 22 full-time employees.

eHealth Global Technologies (EquiPlus)
140 Allens Creek Road
Rochester, New York 14618

eHealth Global Technologies (eHealth) is a medical record retrieval and electronic delivery service provider located at 140 Allens Creek in the Town of Brighton. eHealth securely and quickly shares patient medical records in a manner that is compliant with HIPAA standards and federal regulations. Over 40 healthcare facilities are already utilizing eHealth's services including SUNY Downstate Medical Center, University of Pittsburgh Medical Center, University of Rochester Medical Center and John Hopkins Hospital and Health System. eHealth currently occupies 7,200 square feet of office space and is proposing to build-out and equip an additional 8,000 square feet to accommodate their 31 existing employees. eHealth will be investing \$253,429 in IT equipment and expects to create 4 new FTE in the next two years. eHealth has been approved for the GreatRebate program through Monroe County Industrial Development Corporation and is seeking approval of the EquiPlus program.

Village Sports, Inc. (EquiPlus)
2830 Baird Road
Fairport, New York 14450

Village Sports, Inc. is a five acre indoor and outdoor athletic complex that provides sports based programs for school-aged children. Village sports is also the home of the Rochester Grizzlies youth hockey club which utilizes their 120 x 60 square foot indoor ice rink. Village Sports is proposing to expand their sheet of ice to a full rink and will be purchasing approximately \$130,000 in rink refrigeration and maintenance equipment, rink boards and a used zamboni. Village Sports currently employs 15 and expects to create 2 new jobs in the next two years. Village Sports has been approved for the GreatRebate program through Monroe County Industrial Development Corporation and is seeking approval of the EquiPlus program.

BRM Real Estate LLC (Lease/Leaseback) – BRM - \$750,000
1143 Lexington Avenue (Regional Distributors - \$100,000)
Rochester, New York 14606

Tenant/Address Regional Distributors
1285 Mt. Read Blvd.
Rochester, New York 14606

BRM Real Estate has purchased a 55,000 warehouse facility at 1285 Mt. Read Boulevard and will be renovating the facility to house Regional Distributors, Inc (RD). Project costs are \$850,000 and include a 1,500 square foot addition and internally adding 9,000 square feet of offices. RD is headquartered in Monroe County and provides wholesale packaging, food service disposables, janitorial and sanitary maintenance products throughout Western and Central New York and Northern Pennsylvania. The applicant seeks approval of the JobsPlus property tax abatement. The JobsPlus job creation requirement is 4.

Yellow Page City, Inc. (EquiPlus)
2060 Brighton Henrietta TL Road
Rochester, New York 14623

Project Address: 280 Kenneth Drive
Rochester, New York 14623

Yellow Page City, Inc. (YPC) is an online provider of interactive business listings which include websites and email links, maps, directions and video content. YPC currently maintains 2,600 online phone books within their network which are specifically designed to resemble the print directories delivered to homes and businesses. YPC is relocating to 280 Kenneth Drive in the Town of Henrietta and leasing 13,000 square feet. YPC will be investing \$100,000 in new office equipment. YPC currently employs 41 FTE and expects to create 10 FTE within the next two years. YPC has been approved for the GreatRebate program through Monroe County Industrial Development Corporation and is seeking approval of the EquiPlus program.

Premium Mortgage Corp. (EquiPlus)
2541 Monroe Avenue
Rochester, New York 14618

Premium Mortgage Corp (PMC) is an independent mortgage banker located at 2541 Monroe Avenue in the Town of Brighton. PMC is proposing to invest \$119,641 to renovate and equip additional office space to make room for new loan officers and support staff. PMC currently employs 35 FTE and expects to create at least 1 FTE in the next year. PMC has been approved for the GreatRate program through Monroe County Industrial Development Corporation and is seeking approval of the EquiPlus program.

Special Care Systems, LLC (EquiPlus)
1450 East Ridge Road
Rochester, NY 14621

Special Care Systems, LLC (SCS) is a healthcare systems integrator that develops custom communication solutions for homes, assisted and independent living facilities, nursing homes, and healthcare facilities. SCS will be purchasing a 4,763 square foot facility located at 1450 East Ridge Road in the Town of Irondequoit and will be investing \$155,000 to renovate and equip the space. SCS currently employs 8 FTE and expects to create 2 FTE within the next year. SCS has been approved for the GreatRate program through Monroe County Industrial Development Corporation and is seeking approval of the EquiPlus program.

6. Approval of Minutes – Agency Meeting January 18, 2011
7. Chairman Mazzullo – Discussion Items
8. Executive Director Seil – Discussion Items
9. Legal Counsel Townsend, Discussion Items

Terminations:

- Wegmans Holt Road (1990 Bond paid in full during 2010)
- Wegmans Irondequoit Titus (1990 Bond paid in full during 2010)
- 23 Moonlanding Road (Polymer)

Miscellaneous:

- SenDEC/151 Perinton Parkway, Fairport, NY (consent to assignment)
- 1255 Portland Avenue – Additional Tenant (Rochester Colon-Rectal)
- 280 Kenneth Drive (EFP Rotenberg - Increase Sales Tax Exemption from \$200,000 to \$859,958)

The Agency's Annual Meeting will be scheduled on Tuesday, March 15, 2011.