



COUNTY OF MONROE INDUSTRIAL DEVELOPMENT AGENCY

**AGENDA – AGENCY MEETING OF JUNE 19, 2012
EBENEZER WATTS CONFERENCE CENTER– 12:00 NOON**

1. Call meeting to order
2. Pledge of Allegiance
3. Public Comments
4. Loewke Brill Report

Applications:

A.I. Armitage, LLC (\$155,000 Lease/Leaseback with JobsPlus)
317 Imperial Circle (\$ 45,000 Sales Tax Only – CM Armitage)
Rochester, New York 14617

Tenant/Project Address: **C.M. Armitage Inc.**
723 Washington Avenue
Rochester, New York 14617

A.I. Armitage, LLC (Armitage) is proposing to develop an approximately 1/2 acre parcel in the town of Irondequoit and to construct a 5,000 square foot commercial building to house a related entity, C.M. Armitage Inc., (CMA) an electrical contractor. CMA provides electrical contracting services to residential, industrial and commercial projects. Recent CMA projects include the Homewood Suites in Greece and the Temple Building in downtown Rochester. The \$200,000 project is projected to add 7 FTEs to the existing 10 FTEs. CMA is seeking sales tax exemption on equipment, furniture and fixtures for the new headquarters facility. Armitage is seeking approval of the JobsPlus property tax abatement. The job creation requirement is 1 FTE.

Casa Larga Vineyards (EquiPlus)
2287 Turk hill Road
Fairport, York 14450

Casa Larga Vineyards (Casa Larga) is a family owned winery established by Andrew Colaruotolo in 1974 and is now owned by Antoinette Colaruotolo. Casa Larga is located on 45 acres in the Town of Perinton and currently produces 34,000 gallons of wine annually. Casa Larga intends to invest \$92,888 to purchase equipment including a pressurized bottling line, wine vessels and wine barrels for a new product line. Additionally, Casa Larga is proposing to invest another \$52,913 to make internal renovations and repairs to their 4,848 square foot winery facility. The total investment for this project is \$145,801. Casa Larga currently employs 31 FTE and expects to create 2 new full-time positions. Casa Larga has been approved for the GreatRate program through Monroe County Industrial Development Corporation and is seeking approval of the EquiPlus program.

Innovative Data Processing Solutions, Ltd. (EquiPlus)
3495 Winton Place Bldg. C, Suite 2
Rochester, New York 14623

Innovative Data Processing Solutions, LTD (IDPS) is a technology service provider that develops software, network and web solutions for businesses in upstate New York. IDPS will be investing \$35,422 to purchase equipment consisting of laptops, phones and software, and another \$30,000 to renovate an additional 1787 sq.ft. in order to accommodate their expected growth. IDPS currently employs 55 FTE and expects to create 5 new full-time positions. IDPS has been approved for the GreatRate program through Monroe County Industrial Development Corporation and is seeking approval of the EquiPlus program.

*IDPS was previously approved for the GreatRate program in 2007, and a GreatRebate in 2010 at which time the company employed 32 FTE and 48 FTE respectively.

Toshiba Business Solutions (EquiPlus)
150 Metro Park
Rochester, New York 14623

New Address: 180 Kenneth Drive
Henrietta, New York 14467

Toshiba Business Solutions, (USA) Inc. (TBS) has outgrown its combined space at their current facilities on Atlantic Avenue and at Metro Park, and will be leasing approximately 20,000 square feet of space at 180 Kenneth Dr. in the Town of Henrietta. TBS sells and leases office equipment and also designs and installs computerized presentation systems for corporations. TBS will be investing \$375,000 in office and computer equipment, phones and an alarm system. TBS has been approved for the GreatRebate program through Monroe County Industrial Development Corporation and is seeking approval of the EquiPlus program.

NOTE: On February 21, 2012, 180 Kenneth Dr. LLC was approved for COMIDA benefits for the expansion of the 51,000 square foot facility which will house TBS (\$1.2 million project).

1150 Lee Road LLC (Lease/Leaseback with Custom PILOT)
815 West Whitney Road
Fairport, New York 14606

Tenant/Project Address: LiDestri Foods Inc.
1150 Lee Road
Rochester, New York 14606

LiDestri Foods, Inc. (LiDestri) is a private label and contract manufacturer of food products, primarily sauces, dips and salsas. Headquartered in Fairport NY, LiDestri has manufacturing facilities in Fairport, Rochester; Pennsylvania, New Jersey and California. In October 2009, LiDestri purchased a former Kodak building in the Eastman Business Park in the Town of Greece, and relocated its Dundee NY and Pennsauken NJ operations to the new location. Since that time, LiDestri has invested over \$50 Million to upgrade the facility into a state of the art spirits and sauce plant. The new project will include the purchase and equipping of a 397,940 square foot former Kodak facility on 20 acres at the Eastman

Business Park. The new facility will provide additional warehouse capacity and enable additional manufacturing and new business opportunities at the Lee Road campus. The \$11,050,000 project will impact 584 jobs locally and is projected to create 70 new FTE over three years. The applicant is seeking a Custom PILOT agreement.

Greece Towne Mall, L.P. – request for a custom Payment in Lieu of Tax agreement. Public hearings held at the Greece Town Hall – June 18, 2012 at 10:30 am and 6:00 pm.

5. Approval of May 15, 2012 Minutes
6. Acting Chairman Moore – discussion items
7. Executive Director Seil – discussion items
8. Legal Counsel Townsend – discussion items:

Terminations:

- Omega Consolidated – End of PILOT term
- Datrose – End of PILOT term
- Graver Technologies – End of PILOT term
- St. Simon's Terrace – End of PILOT term
- Nixon Peabody – by Request

Miscellaneous:

- 747 S. Clinton LLC – increase project amount from \$1,550,000
To \$1,563,931 (\$13,931 increase)
- Rochester Homebuilders – approve subtenant/Steuben Trust Company

The next meeting of the Agency will be held on **Tuesday, July 17, 2012**

Adjournment