



COUNTY OF MONROE INDUSTRIAL DEVELOPMENT AGENCY

**AGENDA – CONTINUATION OF AGENCY MEETING OF JULY 16, 2013
JULY 25, 2013
EBENEZER WATTS CONFERENCE CENTER– 11:00AM**

1. Reconvene the meeting of July 16, 2013
2. Applications

Xerox Corporation (\$5,000,000 - Lease/Leaseback with JobsPlus)
PO Box 4505, Glover Avenue
Norwalk, CT 06856-4505

Project Address: 800 Phillips Road – Bldg. 216
Webster, New York 14580

Xerox Corporation needs to expand its global toner production capacity. The \$60 Million toner manufacturing facility in the Town of Webster, a 2005 COMIDA project, is under consideration for this expansion, along with other off-shore alternatives. This \$5 Million project would add 50,000 square feet of manufacturing space and impact 40 toner plant employees. Xerox would invest an additional \$30 Million in manufacturing equipment. Xerox currently employs 5,987 FTEs in Monroe County. The project is projected to create 25 new FTEs over the next three years. The applicant is seeking approval of the JobsPlus program. The job creation requirement is 4 FTEs.

South Pointe Landing LLC (\$687,720 - Lease/Leaseback with LeasePlus)
1890 South Winton Road
Rochester, New York 14618

Project Address: 10 South Pointe Landing
Rochester, New York 14606

South Pointe Landing LLC, (SPL) part of the Gallina real estate development group, was approved in 2008 for a 30,000 square foot, two-story, multi-tenant medical office building on 4.2 acres in the Town of Greece. The initial tenant was the University of Rochester Sports Medicine Clinic. SPL is now seeking approval of additional tenants – U of R Urology, U of R Blood Lab and Dalzell's Hearing Center. Additionally SPL has completed the build out of additional space to accommodate the University of Rochester Primary Care practice. The \$687,720 project impacted 6 FTEs and is projected to create 9 new FTEs over the next three years. The applicant is seeking approval of the LeasePlus program on the incremental leased space. The job creation requirement is 1 FTE. Mortgage tax exemption was approved June 18, 2013.

3. Adjournment