



COUNTY OF MONROE INDUSTRIAL DEVELOPMENT AGENCY

**AGENDA – AGENCY MEETING OF SEPTEMBER 18, 2007
EBENEZER WATTS CONFERENCE – 12:00 NOON**

1. Call meeting to order
2. Pledge of Allegiance
3. Robert Enright – The Bonadio Group – Monitoring Report
4. Applications:

**CentriLogic Inc.
28 Mansfield Street
Rochester, NY 14606**

(Lease/leaseback – Sales Tax Only)

CentriLogic Inc. provides outsourced datacenter solutions for organizations that conduct business over the internet. The Toronto, Ontario based company has been looking to expand into the US and has identified the former Verio, Inc facility at 28 Mansfield Street in the City of Rochester as an ideal space for a new datacenter. CentriLogic has agreed to lease the 20,000 square foot, self contained building and intends to invest \$8.5 million in equipment and leasehold improvements. CentriLogic expects to create 48 new employees over the next three years and 78 over five years. The applicant is seeking approval for a sales tax exemption only.

**Lewis Tree Service, Inc.
300 Lucius Gordon Drive
West Henrietta, NY 14586**

(Lease/leaseback with JobsPlus)

In 2004, Lewis Tree Service was approved for a JobsPlus Property tax abatement on its new 20,000 square foot corporate headquarters building in the Town of Henrietta. The company, founded in 1938 as Monroe Tree Surgeons, is employee-owned and provides vegetation management services to major utilities and municipalities throughout the eastern U.S. The company will be adding a 20,000 square foot addition to accommodate company growth. In 2004, the company employed 38 FTE in Monroe County and employs 56 FTE. Nationally, Lewis Tree employs 2,600. The project, which will cost \$1,805,000, is projected to create 6 FTE within 3 years. The company is seeking approval of JobsPlus based on the all local supplier rule. The JobsPlus job creation requirement is 6 FTE.

Continental Services Group, Inc. dba ConServe (EquiPlus)
200 Cross Keys Office Park
Fairport, NY 14450

Continental Services Group, Inc. dba ConServe provides collections services for various market segments, specifically education, medical/dental, telecommunication, banking/retail, utilities and commercial debt. ConServe has a nationwide client base and has entered into agreements with the US Department of Education and various universities. ConServe is purchasing network infrastructure, computer equipment, software and furniture. The combined cost of the equipment is \$861,000. ConServe employs 216 FTEs expects to create 30 new full time positions. The EquiPlus job creation requirement is 4 FTE. ConServe has been approved for a GreatRate through Monroe County Industrial Development Corporation and is seeking approval of the EquiPlus.

5. Approval of Minutes – August 21, 2007
6. Chair Mazzullo – discussion items
7. Acting Executive Director Seil – discussion items
8. Legal Counsel Townsend – discussion items

Final Approval/Over \$100,000:

-Riverview Equity-1, LLC

Terminations:

-Eldre Corporation

Miscellaneous:

-CMI Real Estate, LLC – Increase in project amount \$80,405.68

-LeFrois Development – change of name – 5 projects

9. Dennis Mullen – Greater Rochester Enterprise Report
10. Public Comments
11. Executive Session

Adjournment

The next scheduled Agency meeting will be held on **Tuesday, October 16, 2007.**