



COUNTY OF MONROE INDUSTRIAL DEVELOPMENT AGENCY

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## MINUTES – AGENCY MEETING –November 17, 2009

Time & Place: 12:00 Noon, Ebenezer Watts Conference Center,  
49 S. Fitzhugh Street, Rochester, New York

Board Present: T. Mazzullo (Chair), L. Doyle,  
R. Hurlbut, S. Moore

Also Present: J. Seil (Executive Director), W. Zyra (President, Monroe County Legislature),  
E. Liberti, M. Townsend, Esq.

Chair Mazzullo called the meeting to order. L. Doyle led the Pledge of Allegiance.

Chair Mazzullo opened the Public Forum. Tom Stevens, Operating Engineers Union, offered comments with regard to timing of the Loewke Brill inspections. Jim Gansevoort, Laborers Union #435 inquired about job creation requirement calculations for the EFP/Rotenberg project. There being no further speakers, the Public Forum was closed.

A report on the Requests for Verified Exemptions was presented by Ken Pink of The Bonadio Group. During the last month, The Bonadio Group has received two requests for exemption from the local labor requirements. The first request was for an exception for the RCC Doodlebugs project in Henrietta for the installation of a specialized rubber surface for the playground based on “no local labor available”. Mr. Pink reported that upon review, the Bonadio Group found the request valid. The second request was for the Gregory Street Transfer project for the installation of gypcrete for the upper floors based on “no local labor available”. Mr. Pink reported that over the past twelve months, sixty requests for exceptions for fourteen projects, involving 69 jobs, have been reviewed. Of these requests for 22 jobs were denied, while retaining 47 local labor jobs.

Dick Usselman of Loewke & Brill Consulting presented the Monitoring Report for the period of October 3, 2009 – October 31, 2009. During that time, 17 monthly visits were conducted. Of the 55 workers that were identified, none were noncompliant on the initial visit. As of October 31, 2009 all monitored sites were compliant. Loewke & Brill delivered signs to 1 new project. One project was completed this month.

J. Seil presented the following applications for agency consideration:

### **Drapery Industries Inc. (EquiPlus)**

The company was represented by Diane Russell. Founded in 1966, Drapery Industries Inc. (DPI) is a manufacturer of specialized drapery products sold to the design/build community, commercial establishments, and other institutions. In addition to traditional fabric window treatments, products also include stage curtains, cubicle curtains, shades and blinds. DPI will be relocating to a new facility which will support continued growth and improved efficiencies. DPI will invest \$202,000 in production equipment, façade improvements, technology & security upgrades, and furniture and fixtures. DPI expects to add 2 additional FTEs. The company has been approved for a GreatRebate through the Monroe C. After a brief discussion and on a motion made by R. Hurlbut and seconded by S. Moore, an inducement resolution was adopted approving subject project. All Aye.

**DDS Utilities, Inc.** **(EquiPlus)**

DDS Utilities, Inc. (DDSU) performs electrical, communication and gas construction throughout the region. DDSU is proposing to purchase a new heavy duty truck, a utility vehicle and related equipment for a combined cost of \$65,000. DDSU employs 123 FTE and expect to create 2 new FTE positions. The companies have been approved for a GreatRebate on the equipment purchase through the Monroe County Industrial Development Corporation and are seeking approval of the EquiPlus. DDSU was previously approved for the GreatRate and GreatRebate program in 2007, at which time the company employed 75 FTE. .

**DDS Constructors, LLC** **(EquiPlus)**

DDS Constructors, LLC (DDSC) is a construction company that provides site planning, site design and construction services. DDSC is proposing to purchase a GPS system and three loaders for a combined cost of \$250,000. DDSC employs 52 FTE and expects to create 4 new FTE positions. DDSC has been approved for a GreatRate on the equipment purchase through the Monroe County Industrial Development Corporation and is seeking approval of the EquiPlus. DDSC was previously approved for the GreatRebate program in 2006 and the GreatRate program in 2007, at which time the company employed 40 FTE.

The companies were represented by Sean Donohue. After a brief discussion and on a motion made by L. Doyle and seconded by S. Moore, an inducement resolution was adopted approving both DDS projects. All Aye.

On motion made by R. Hurlbut and seconded by S. Moore, minutes for the meeting of October 20, 2009 were reviewed and adopted and approved. All Aye.

M. Townsend, Board Counsel, presented the following items for Agency Action:

**-Bishop Sheen (Brentland Woods)**

On a motion made by L. Doyle and seconded by S. Moore, a resolution was adopted approving subdivision and release of vacant land for development of additional housing units. . All Aye.

There being no further business, on a motion made by R. Hurlbut and seconded by L. Doyle, the meeting was adjourned.